

# *JEC WORLD 2016*

From 03/08/2016 to 03/10/2016

Hall 5a

Hall 6

## VIPARIS EXHIBITORS SERVICES PRICES LIST



Prices are given as a guideline, only the prices available through  
the website [www.viparis.com/epex](http://www.viparis.com/epex) are definitive.

Publishing Date : 11/02/2015

# VIPARIS Services Price List

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INCREASE TO PERMANENT (24h/24) SUPPLY - 3kW limited period supply provided for "Eco / Ecopress", "Comfort +" booths and "Comfort + / Premium" booths

ADDITIONAL ELECTRICAL EQUIPMENT

Publishing Date : 11/02/2015

*IMPORTANT NOTE, orders placed from 03/02/2016 will be surcharged by 20%.*

*Place your orders through [www.viparis.com/epex](http://www.viparis.com/epex)*

*The Exhibitors Service is at your disposal by phone +33 (0)1 40 68 16 16 or by email: [infos-exposants@viparis.com](mailto:infos-exposants@viparis.com)*

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### PARKING

EXHIBITORS PARKING

## Your trade name and lighting

### LIGHTING TRUSS

#### LIGHTING TRUSSES

Regulation :

For lighting truss : Maximum height : 6m from the ground.

Regulations for signage : Maximum height : 5m from the ground. Setback : 1m from neighboring booth and 0m from the aisles.

For further information please refer to the Exhibitor Manual - Information Book from the organiser.

Our packages include :

- Lightning in rental (quantity and model according to the kit you choose)
- Installation of slings and lighting structures
- Setting-up of power supply and electrical connections
- Technical assistance during the Show.

Required electrical wattage is not included.

Reference	Description	Price excl. taxes
38337C	Linear kit 3 C (warm light)	571,45
38337F	Linear kit 3 F (cold light)	571,45
38338C	Linear kit 6 C (warm light)	907,06
38338F	Linear kit 6 F (cold light)	907,06
38339C	Linear kit 9 C (warm light)	1 229,16
38339F	Linear kit 9 F (cold light)	1 229,16
38252C	Grill kit 4x4 C (warm light)	1 587,61
38252F	Grill kit 4x4 F (cold light)	1 587,61
38253C	Grill kit 5x5 C (warm light)	1 724,76
38253F	Grill kit 5x5 F (cold light)	1 724,76
38254C	Grill kit 6x6 C (warm light)	2 063,49
38254F	Grill kit 6x6 F (cold light)	2 063,49
38255C	Circle truss 3 C (warm light)	963,16
38255F	Circle truss 3 F (cold light)	963,16
38256C	Circle truss 4 C (warm light)	1 176,17
38256F	Circle truss 4 F (cold light)	1 176,17
38257C	Circle truss 6 C (warm light)	1 290,46
38257F	Circle truss 6 F (cold light)	1 290,46

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# Your trade name and lighting

## SIGNAGE

### INTERIOR SIGNAGE

Exclusively reserved to the modular partition cladding. Cover : 450 g/sq.m. PVC classified M1. The U-shaped PVC profile is made with a clip on the top rail of the partition and a sleeve with ballast in the lower part.

In order to get a high quality signage, please provide us with :  
 - for a logo : vectorized Illustrator file (extension .AI, .EPS or .PDF) including texts  
 - for a photo visual : Photoshop file (extension .TIFF, .EPS, .PSD or .JPEG) and in four-colour printing

Please send it by mail to the following address :  
 infos-exposants@viparis.com or by telephone +33 (0)1 40 68 16 16

IMPORTANT NOTE: 4 days are needed to produce your signage after your book approval.

Reference	Description	Price excl. taxes
36666	Roll UP height 2000 x width 850 MM	149,09
36665	Roll UP height 2000 x width 1500 MM	244,31
36667	Easy partition cladding kit. height 2400 x width 940 mm	144,08

## Your trade name and lighting

### SIGNAGE

#### SUSPENDED SIGNS

DROP PAPER : 130g/sq.m. non-weaved cloth with horizontal metal bar on top and bottom. Hanging done by VIPARIS with halyard.

FRAMES : PVC sheet stretched over aluminium frame. Hanging done by VIPARIS with rigging slings.

Details of the customization (logo, text) must be given by the exhibitor through vectorized file (Illustrator, Xpress) at least 2 weeks before the installation.

If the file is not vectorized, allow for an additional charge. Indicate on the plan the position and height for the sign.

For luminous frames, electrical power of 2kW is required (not included).

Reference	Description	Price excl. taxes
36745	Suspended drop sign 1,00 L x 1,00m HT (1 face)	155,56
36749	Suspended drop sign 2,00 L x 1,00 m HT (1 face)	203,59
36912	Suspended drop sign 2,40 L x 1,20m HT (1 face)	245,36
36913	Suspended drop sign 4,00 L x 2,20 m HT (1 face)	581,56
36746	Suspended drop sign 1,00 L x 1,00m HT - 2 faces (both side)	203,59
36750	Suspended Drop Sign 2,00 L x 1,00m HT - 2 faces (both side)	298,61
36919	Suspended drop 2,40 L X 1,20m HT - 2 faces (recto-verso)	383,18
36747	Suspended Drop Sign 1,00 L x 1,00m HT - 3 faces (triangle)	292,35
36748	Suspended drop sign 1,00 L x 1,00m HT - 4 faces (square)	324,72
36752	Suspended drop sign 2,00 L x 1,00m HT - 4 faces (square)	485,51
36927	Suspended drop sign 2,40 L x 1,20m HT - 4 faces (square)	628,55
36756	Suspended drop sign 3,00m L x 1.50 HT - 4 faces (square)	1 040,97

## Your hangings

### SLINGS & HANGING FRAME

#### RIGGING SLINGS

A rigging sling can support up to 80 kg.

Your order will be considered only if you provide the following information:

- Oriented booth layout
- Position of each point
- Weight support per point
- Height of each point

Regulation :

For lighting truss : Maximum height : 6m from the ground.

Regulations for signage : Maximum height : 5m from the ground. Setback : 1m from neighboring booth and 0m from the aisles.

For further information please refer to the Exhibitor Manual - Information Book from the organiser.

Rigging rates are quoted for cable suspension only. You can contact the Exhibitors Department to get a price quotation for hanging your material.

If change of height or relocation is required due to error and is still feasible, rigging displacement will be charged.

Cables of the electrical arrival on sling are bare cables on each endings, no sockets are provided. Connections have to be made by the exhibitor.

Electrical wattage not included.

Reference	Description	Price excl. taxes
38101	Slings from 1 to 6 points, per point	126,81
38122	Slings from 7 to 20 points, per point	121,99
38121	Slings from 21 to 40 points, per point	115,94
38123	Slings over 40 points, per point	103,86
38116	Tournette Point : 3 slings in 1 point	217,42
38107	Kit Tournette : 3 slings + cabling for 3 kW + 1 engine for 50 Kg max	716,08
38266	Electric cabling <3kW	117,14
38293	Electric cabling 4 to 6 kW	172,93
38264	Electric cabling 7 to 10 kW	204,16
38260	Electric cabling 11 to 15 kW	258,83
38262	Electric cabling 16 to 20 kW	346,99

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## Your multimedia equipment

### AUDIO

#### AUDIO -

In case of noisy sound system (for podium, demonstration) on your stand, you'll have to order, because of security reasons, an enslavement to the security sound system of the pavillon.

Reference	Description	Price excl. taxes
02006	Sound Emergency Evacuation System	528,46



## Your multimedia equipment

### TELEPHONE

#### TELEPHONE LINES

National calls are French phone numbers with the prefix 01, 02, 03, 04, 05 and 09.

IMPORTANT NOTE: EPT can only be configured for French bank account.

Delivery on your booth the day before the opening of the Show.

Retrieval on your booth : the last day at the end of the show.

Reference	Description	Price excl. taxes
61408	Analog telephone line + fixed charge 64,42 euros excl. VAT + telephone (offered)	249,61
61350	Analog telephone line + Cordless telephone + fixed charge 64,42 euros excl. VAT (for purchase)	314,99
61459	Analog telephone line + fixed charge 64,42 euros excl. VAT + laser A4 tel/fax machine (for rental)	308,11

## Your multimedia equipment

### TELEPHONE

#### TELEPHONE OPTIONS

To get a personalized offer, please contact the Exhibitors Department by e-mail: [infos-exposants@viparis.com](mailto:infos-exposants@viparis.com) or by telephone +33 (0)1 40 68 16 16.

Reference	Description	Price excl. taxes
LNFA11	Laser fax with phone handset	58,50

## Your multimedia equipment

### INTERNET

#### INTERNET CONNECTION

In accordance with article 13-2 of the general sales conditions, use of wired internet connections for private wireless networks is not permitted, except with express formal approval of VIPARIS. Network cabling under carpet or floor is not included in those services.

Reference	Description	Price excl. taxes
92411	512Kbps Internet connection asymmetric flow	360,00
92436	2Mbps Internet connection symmetric flow	920,00
92569	4Mbps Internet connection symmetric flow	1 065,00
92077	10Mbps Internet connection symmetric flow	1 990,00
92078	20Mbps Internet connection symmetric flow	2 450,00

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## Your multimedia equipment

### INTERNET

#### WIFI

WIRELESS INTERNET-WIFI technology accessible in all exhibition center pavilions.

To get a personalized offer, please contact the Exhibitors Department by e-mail: [infos-exposants@viparis.com](mailto:infos-exposants@viparis.com) or by telephone +33 (0)1 40 68 16 16.

Reference	Description	Price excl. taxes
92400	Pro Wifi account 5Ghz (802.11 a/n)	152,88
51452	4 Wifi 5Ghz (802.11 a/n) accounts + 2Mbps symmetric Secure Internet	1 028,85
51453	8 Wifi 5Ghz (802.11 a/n) accounts + 4Mbps symmetric Secure Internet	1 305,00
51454	20 Wifi 5Ghz (802.11 a/n) accounts + 10Mbps symmetric Secure Internet	2 230,78

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## Your multimedia equipment

### INTERNET

#### INTERNET OPTIONS

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Reference	Description	Price excl. taxes
51391	RJ45 cabling on stand	85,00
51992	8 ports Switch RJ45 10/100 Mbps (necessary for 2 to 7 computers connected to Internet)	41,78
52007	16 ports Switch RJ45 10/100 Mbps (necessary for 2 to 15 computers connected to Internet)	69,50

## Your multimedia equipment

### MULTIMEDIA

#### BOX TV

Broadcasting of the French DTTV channels, some satellite channels and channels dedicated to the event(if any).

Television and cables HDMI not provided. Please be advised, VIPARIS reminds you that some shows can only be broadcasted under condition of acquiring television license.

For further information, please contact the Exhibitors Department by e-mail : [infos-exposants@viparis.com](mailto:infos-exposants@viparis.com) or by telephone +33 (0)1 40 68 16 16.

Reference	Description	Price excl. taxes
55540	Box TV - IP Television	300,00

## Electricity and other distribution networks

### ELECTRICITY

#### LIMITED PERIOD SUPPLY - "Bare" Booths

Dates and times of supply:

03/06/2016 : 07.00am - 10.00pm ;  
 03/07/2016 : 07.00am - 12.00am ;  
 03/08/2016 : 07.00am - 07.00pm ;  
 03/09/2016 : 08.00am - 07.00pm ;  
 03/10/2016 : 08.00am - 07.00pm ;

IMPORTANT NOTE : If you require a power package which does not appear in this chart or a supply over a longer duration, please contact the exhibitors Department by e-mail : [infos-exposants@viparis.com](mailto:infos-exposants@viparis.com), or by telephone: +33 (0)1 40 68 16 16.

If relocation is required due to error and is still feasible, displacement will be charged.

Reference	Description	Price excl. taxes
09001	1kW limited period supply - 12A - 240V	304,50
09003	3 kW limited period supply - 12A - 240/400V	417,20
10004	4 kW limited period supply - 6A - 240/400V	533,80
10006	6 kW limited period supply - 9A - 240/400V	659,20
10008	8 kW limited period supply - 20A - 240/400V	742,90
10010	10 kW limited period supply - 25A - 240/400V	825,70
10020	20 kW limited period supply - 32A - 240/400V	1 059,90
10030	30 kW limited period supply- 50A - 240/400V - without power socket	1 153,30
10040	40 kW limited period supply - 63A - 240/400V - without power sockets	1 272,70
10060	60 kW limited period supply - 100A - 240/400V - without power socket	1 489,70
10080	80 kW limited period supply - 125A - 240/400V - without power socket	1 935,60
10100	100 kW limited period supply - 160A - 240/400V - without power socket	2 630,10

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## Electricity and other distribution networks

### ELECTRICITY

#### PERMANENT (24h/24) ELECTRICITY SUPPLY - "Bare" booths

Dates and times of supply:  
from 03/06 at 07.00am to 03/10/2016 at 07.00pm.

IMPORTANT NOTE : If you require a power package which does not appear in this chart or a supply over a longer duration, please contact the exhibitors Department by e-mail : [infos-exposants@viparis.com](mailto:infos-exposants@viparis.com), or by telephone: + 33 (0)1 40 68 16 16.

If relocation is required due to error and is still feasible, displacement will be charged.

Reference	Description	Price excl. taxes
11001	1kW Permanent supply (24 hours) - 12A - 240V	418,40
11003	3 kW permanent - 12A - 240/400V	557,80
12004	4 kW permanent - 6A - 240/400V	700,10
12006	6 kW permanent - 9A - 240/400V	857,00
12008	8 kW permanent - 12A - 240/400V	965,80
12010	10 kW permanent - 15A - 240/400V	1 073,40
12020	20 kW permanent - 32A - 240/400V	1 377,90
12030	30 kW Permanent - 50A - 240/400V - without power socket	1 499,20
12040	40 kW Permanent - 63A - 240/400V - without power socket	1 654,80
12060	60 kW Permanent - 100A - 240/400V - without power socket	1 936,80
12080	80 kW Permanent - 125A- 240/400V - without power socket	2 516,70
12100	100 kW Permanent - 160A - 240/400V - without power socket	3 419,10

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## Electricity and other distribution networks

### ELECTRICITY

INCREASE OF LIMITED PERIOD SUPPLY 3kW limited period supply provided for "Eco / Ecopress", "Comfort+" booths and "Comfort + / Premium" booths

Dates and times of supply:

03/06/2016 : 07.00am - 10.00pm ;  
 03/07/2016 : 07.00am - 12.00am ;  
 03/08/2016 : 07.00am - 07.00pm ;  
 03/09/2016 : 08.00am - 07.00pm ;  
 03/10/2016 : 08.00am - 07.00pm ;

You are provided with a 3kW limited period supply. Please use the service below to increase the power.

IMPORTANT NOTE : If you require a power package which does not appear in this chart or a supply over a longer duration, please contact the exhibitors Department by email : [infos-exposants@viparis.com](mailto:infos-exposants@viparis.com), or by telephone: + 33 (0)1 40 68 16 16.

If relocation is required due to error and is still feasible, displacement will be charged.

Reference	Description	Price excl. taxes
01113	Increase of power from 1kW to 3kW limited period supply	112,70
01134	Increase of power from 3kW to 4kW limited period supply	116,60
01136	Increase of power from 3kW to 6kW limited period supply	242,00
01138	Increase of power from 3kW to 8kW limited period supply	325,70
011310	Increase of power from 3kW to 10kW limited period supply	408,50
011320	Increase of power from 3kW to 20kW limited period supply	642,70

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## Electricity and other distribution networks

### ELECTRICITY

INCREASE TO PERMANENT (24h/24) SUPPLY - 3kW limited period supply provided for "Eco / Ecopress", "Comfort +" booths and "Comfort + / Premium" booths

Dates and times of supply:  
from 03/06 at 07.00am to 03/10/2016 at 07.00pm.

If you are provided with a 3kW limited period supply, please use the service below to increase the power.

Information: If you need more than 3kW, you must order the line "Electrical mode change : passage from 3kW intermittent to 3kW permanent" then the passage to the required power.

IMPORTANT NOTE: If you require a power package which does not appear in this chart or a supply over a longer duration, please contact the exhibitors Department by e-mail : [infos-exposants@viparis.com](mailto:infos-exposants@viparis.com), or by telephone: +33 (0)1 40 68 16 16..

If relocation is required due to error and is still feasible, displacement will be charged.

Reference	Description	Price excl. taxes
01213	Increase of power from 1kW to 3kW permanent supply (24 hours)	139,40
01300	Electrical mode change : passage from 3kW limited period to 3kW permanent supply	140,60
01234	Increase of power from 3kW to 4kW permanent	142,30
01236	Increase of power from 3kW to 6kW permanent	299,20
01238	Increase of power from 3kW to 8kW permanent	408,00
012310	Increase of power from 3kW to 10kW permanent	515,60
012320	Increase of power from 3kW to 20kW permanent	820,10

## Electricity and other distribution networks

### ELECTRICITY

#### ADDITIONAL ELECTRICAL EQUIPMENT

IMPORTANT NOTE: Additional sockets should be ordered separately from the electrical supply.

The following equipment are delivered to your stand. Installation not included.  
Connection on quotation.

Reference	Description	Price excl. taxes
14081	32A three-phase female P17 power socket + 1m of 6sq.mm cable	80,29
14021	Mono 10A/16A+T power point	32,77
14082	32A three-phase male P17 power socket + 1m of 6sq.mm cable + cabinet equipped with 3 16A single-phase sockets	234,73
14163	Mono 20A+T power point	40,74
14098	P17 female socket 16A+cable	82,66
14099	P17 female socket 32A+cable	101,30
14100	P17 FEmale socket 63A+cable	150,20
14097	P17 female socket 125A+cable	214,27
14115	Board 3 sockets 10/16A+Earth	119,13
14181	Board 6 sockets 10/16A+Earth	251,54
14117	Board 9 sockets 10/16A+Earth	536,86
14120	Block unit 3 sockets (for purchase)	13,97
14109	Electric extension leads 3m	17,44
14107	Electric extension leads 10m	61,69
44114	Adapter (on sale)	13,97
14061	Diferential switch 300mA only for industrial equipment	197,96

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## Electricity and other distribution networks

### WATER

#### WATER SUPPLY & OUTSIDE MACHINE CONNECTION

Water is provided as soon as the connection is made to your stand and is available until it is dismantled.

Every displacement of water connection already done will be charged 78.33 euros excluding taxes.

Reference	Description	Price excl. taxes
32003	Water arrival 15/21 and waste 32/40 - Flow rate : 0.7cu.m/h + consumption + connection to an appliance	521,33
32014	Water arrival 15/21 and waste 32/40 + consumption + connection + single sink unit	568,85
32287	Diversion T connection	91,33
32062	Water arrival 15/21 and waste 32/40 + consumption + connection + double sink unit	585,90
32227	Supplement for water supply upstairs	133,98
32102	Additional Connection between the stand supply and an appliance supplied by the exhibitor (max. 2m)	88,91
32000	Water arrival 15/21 and waste 32/40 + consumption + no connection	432,42
32100	Water arrival 15/21 only + consumption - without waste	190,48
32101	Evacuation of water additional without arrival	192,48

## Electricity and other distribution networks

### WATER

#### ADDITIONAL EQUIPMENT

Viparis offers additional equipment, please contact the Exhibitors Department for more information by e-mail :  
infos-exposants@viparis.com

Required electrical power not included.

Reference	Description	Price excl. taxes
32200	Rental 1 Sink unit and connection	136,43
32201	Rental double sink and connection	153,48
32205	Rental of 15 Liters water heater - installation and connection included	158,35
32207	Rental of 200 Liters water heater - installation and connection included	304,56

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# Electricity and other distribution networks

## COMPRESSED AIR

### COMPRESSED & CONNECTIONS AIR SUPPLY

The compressed air supply to the stands is provided by the Exhibition Service, at a pressure of 6 bars. The supplied compressed air is of industrial quality it is to say not dried and not oil free.

The compressed air installation consists of an air supply point on the stand near the machine, terminating in a gate valve with a female gas thread.

The Exhibition Department may assume responsibility for connecting up the equipment on display.

On halls 7 & 8: please to contact us for estimate.

Standard services up to 300m<sup>3</sup>. To get a personnalized offer, please contact the Exhibitors Department by e-mail :  
infos-exposants@viparis.com

Reference	Description	Price excl. taxes
34008	Compressed air female supply 12m <sup>3</sup> /h - 8/13 mm	705,90
34012	Compressed air female supply 20m <sup>3</sup> /h - 12/17 mm	758,90
34015	Compressed air female supply 35m <sup>3</sup> /h - 15/21 mm	798,10
34020	Compressed air female supply 60m <sup>3</sup> - 20/27 mm	881,30
34202	Connecting the compressed air arrival to your equipment < 20/27mm (max. 1m)	141,08
34203	Connecting the compressed air arrival to your equipment >20/27mm	220,84

# Parking

## PARKING

### EXHIBITORS PARKING

Parking is free only during the move in and move out.  
Special exhibitors parking rates during the exhibition.

Reference	Description	Price excl. taxes
31085	Exhibitor Parking Pass - Vehicles ht<1,90m	43,08
31078A	Exhibitor Parking Pass - Light Utility Vehicles ht>1,90m; <3,5 t	84,83
31078B	Exhibitor Parking Pass - Heavy Goods Vehicles<6 t	99,13
31078C	Exhibitor Parking Pass - Heavy Goods Vehicles >6 t	111,96


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PLAN DU STAND / STAND LAYOUT PLAN

	Stand n°/nb..... Niveau / Level ..... Hall .....	Nom de la manifestation / Event Name .....
		Société / Company Name .....

A retourner à / To return to :

Paris Nord Villepinte

E-mail : [infos-exposants@viparis.com](mailto:infos-exposants@viparis.com)

Positionnez sur le plan les emplacements des branchements au moyen des symboles suivant  
 Use the following symbols to indicate utility connections

**E** : Electricité / Electricity      **T** : Téléphone / Telephone      **I** : Internet / Internet      **O** : Eau / Water

Pour les élingues, merci d'indiquer l'emplacement exact, la hauteur souhaitée et le poids suspendu par point.  
 For the slings, please indicate the exact location, the height and the weight per sling.

**IMPORTANT!** N'oubliez pas d'orienter votre stand sur le plan (numéro d'allée, stand mitoyen...)  
**IMPORTANT!** Do not forget to position your stand on the blueprint (aisle, nearby stand...)

Avez-vous un stand avec plancher ?  oui /  non  
 Does your stand have raised floor ? :  yes /  no

(1 cm pour 1 m)

Cotes exactes de votre stand : ..... m X .....m


Toute modification d'emplacement sur site sera facturée forfaitairement.  
 Any modification on site to the connections indicated above will be charged.

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## GENERAL AND SPECIFIC TERMS AND CONDITIONS OF SALE AND LEASING (04/12/2013)

### Preamble

For the purposes of these articles,

o the word "COMPANY" is used equally to refer to any of the following:

- . Viparis Nord Villepinte (listed in the Paris Trade and Companies Register under number 321 255 069),
- . Viparis Le Bourget (listed in the Paris Trade and Companies Register under number 448 307 363),
- . Viparis Le Palais des Congrès de Paris (listed in the Paris Trade and Companies Register under number 712 045 491),
- . Viparis Le Palais des Congrès d'Issy (listed in the Paris Trade and Companies Register under number 343 183 695),
- . Viparis Palais des Congrès de Versailles (listed in the Paris Trade and Companies Register under number 439 582 107) or
- . VIPARIS (listed in the Paris Trade and Companies Register under number 394 321 046) or
- . Paris Expo Services (listed in the Paris Trade and Companies Register under number 429 930 386)

as identified on the order form as the recipient of this order;

o the word "CLIENT" is used equally to refer to the exhibitor or any other person or organisation that has been duly appointed to act on its behalf, who has taken the order which is the subject of this contract;

o the word "SITE" is used equally to refer to any of the following sites:

- . Paris expo Porte de Versailles,
- . Paris Nord Villepinte,
- . Paris Le Bourget,
- . Le Palais des Congrès de Paris,
- . Le Palais des Congrès d'Issy,
- . Palais des Congrès de Versailles,
- . Espace Champerret,
- . Espace Grande Arche,
- . Carrousel du Louvre or
- . Cnit Paris La Défense;

as identified on the order form as the site hosting the event which has given rise to this order.

### I. - GENERAL TERMS OF SALE AND LEASING

These General Terms of Sale and Leasing shall apply to any order placed by the CLIENT, for services offered by the COMPANY.

The CLIENT declares and acknowledges that placing an order constitutes its explicit acceptance of these General and Special Terms of Sale and Leasing, which shall prevail over all other provisions, particularly the CLIENT's general terms of purchase.

It is specified that in the event of an order being placed by a representative acting on behalf of the exhibitor, the aforementioned representative undertakes to comply with these General and Specific Terms of Sale and Leasing and ensures that they are complied with by its principal.

#### Article 1: Order

All orders must be submitted:

- . using the electronic purchase order which can be accessed on-line via the ordering portal at [www.viparis.com/epex](http://www.viparis.com/epex),
- . or directly on-site through the Exhibitor Office teams (paper purchase order or order console).

Orders may not be submitted via any other means.

The CLIENT undertakes to submit orders before the deadline for submitting orders as indicated on the ordering portal of the above-mentioned website. Otherwise, the order will be considered late and shall be subject to additional fees, provided it is still possible for the service to be rendered.

Orders will only be considered valid if they include:

- . payment or evidence of payment (in the case of on-line payment or bank transfer) of the total amount due (including any additional fees for orders submitted late) and,
- . a plan, duly completed, indicating whereabouts the various services are to be rendered.

For all orders placed and paid for on-line, their acceptance by the COMPANY shall be confirmed by an e-mail confirming the technical feasibility of the order. Orders placed on site will only be considered to have been accepted by the COMPANY if the latter does not express any reservations and does not refuse the order when it is placed.

In the absence of payment, and subject to the provisions in the previous paragraph, the COMPANY reserves the right not to render the requested service. The CLIENT shall bear sole responsibility for any consequences that may result from late payment.

Any modification to an order that was previously placed by the COMPANY will be invoiced at current rates as stated on the purchase order.

Any order cancellations must be sent to the COMPANY in writing (signed fax or e-mail) no later than 10 (ten) calendar days before the date of entry onto the premises, except for orders placed on-site and those related to parking spaces, which cannot be cancelled. Any cancellation made after this deadline shall be subject to invoicing for the full amount of the service.

#### Article 2: Order fulfilment

##### 2.1 Sale of services

Orders shall be fulfilled on the basis of the information provided by the CLIENT on the purchase order and the plan sent with it, provided this information is in compliance with prevailing regulations.

The COMPANY reserves the right not to render the services according to the terms requested by the CLIENT if these terms do not comply with current regulations. In this case, the COMPANY shall inform the CLIENT and the order shall be suspended until additional information is received and the CLIENT accepts the necessary modifications.

Furthermore, if at the time of a previous order the CLIENT did not fulfil one of its obligations (submitted a late payment, for example), the COMPANY may refuse to sell unless the CLIENT provides sufficient financial guarantees or cash payment. No discount for cash or early payment shall be granted.

##### 2.2 Leasing of equipment and furniture

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Except where expressly stated to the contrary, the fulfilment of an order specifically includes the leased item's delivery to, installation at and return from the exhibitor's stand.

As applicable, at the time of delivery and return, both parties shall complete delivery and return forms.

Unless a claim is recorded on the delivery form or submitted by mail, e-mail, or fax within 48 hours, the item shall be considered in good overall condition and accepted as meeting the specifications of the order; it must be returned in the same condition at the end of the lease period.

Computer and telecommunications equipment shall be returned with all peripherals (remote controls, cables, original packaging, etc.) and with all of the documentation initially provided, in whatever format it came in (manuals, software disks, etc.).

Due to limitations related to inventory availability or time constraints, the COMPANY explicitly reserves the right to provide, in place of a given item ordered, any equivalent item that meets the CLIENT's needs in exactly the same way. Unless the CLIENT completely or partially refuses the replacement item at the time of its delivery and installation, the CLIENT shall be deemed to have accepted it and the obligations that go with it.

Unless explicitly agreed with the COMPANY beforehand, the leased property may not be modified or transformed in any way.

The CLIENT explicitly agrees to use the leased item as it is intended to be used, not to do anything or allow anything to be done that would cause damage or loss, to maintain it as would normally be required and to comply with all of the specific recommendations and usage guidelines that the COMPANY provides, especially at the time of delivery. In the event of a fault occurring for which the CLIENT may not be held responsible, the COMPANY shall make every effort to fix any breakage or technical problems that occur to the leased item. If the damage is found to be the fault of the CLIENT, the COMPANY shall invoice the CLIENT for the cost of its repair.

2.3. The fulfilment of or access to all or part of a service provided by the COMPANY depends on its technical feasibility and/or the available inventory.

2.4. It is specified that in order to render all or part of the services to which these general terms apply, the COMPANY shall work with specialised firms, and the CLIENT states that it has acknowledged and accepted this fact.

#### Article 3: Price - Invoicing - Payment

The applicable sale or lease price is the price shown on the purchase order. An itemised breakdown of this price is shown on the purchase order on a case-by-case basis.

Products and services for which the price is not indicated on the purchase order shall be calculated and quoted for on request.

All prices indicated on price lists issued by the COMPANY are pre-tax and exclusive of VAT, which shall be applied at the current rate, in accordance with the legal and regulatory provisions applicable to the service.

With the exception of orders placed relating to spaces in the car park, all orders taken on site and/or received after the deadline as stated on the on-line ordering portal will automatically have the additional fees as indicated on the aforementioned portal added to them.

Payment for all services is due in full when the order is placed.

In situations where services are billed on a supplemental invoice, this invoice must be paid within 5 (five) calendar days of its receipt.

All outstanding sums that have not been paid by their deadline shall automatically accrue interest at a rate of 3 (three) times the current legal interest rate on the date payment was due.

#### Article 4: Liability - Insurance

The Client is responsible for looking after the duly accepted item with effect from its delivery until it is returned, pursuant to the provisions of article 1384 et seq of the French Civil Code. Consequently, the CLIENT shall be responsible for any damage or loss occurring to said item for the entire duration of its lease period, until its return is confirmed, as applicable, by signatures from both parties on the above-mentioned return form.

In the event of the leased item being lost or damaged, the CLIENT shall be liable for the cost of repairing or replacing said item with a new item as of the date the damage occurred, as well as for any resulting intangible loss, particularly relating to the item's unavailability.

As a result, the CLIENT must purchase, from companies licensed to provide insurance coverage in France, (i) an all-risks policy covering the leased items, particularly for the risk of theft, fire, explosion, water damage, and machine breakdown, and (ii) a policy covering the financial consequences of the civil liability it may incur due to bodily injury, property damage and direct and indirect losses incurred by a third party, including the COMPANY, through the use of the leased items. The CLIENT must be able to provide proof of insurance at any time, upon first request from the COMPANY.

If the COMPANY is held responsible for failing to fulfil all or part of an order, its responsibility shall be limited to the amount of the relevant services, to the exclusion of any other damages, a right to claim which the CLIENT explicitly waives.

All delivered items remain the exclusive property of the COMPANY and/or its partners.

#### Article 5: Force majeure

The COMPANY shall not be held responsible or be considered at fault for any delay or failure to render services resulting from a case of force majeure, as usually defined by French jurisprudence.

#### Article 6: Tolerance - Modifications

Any tolerance demonstrated by the COMPANY concerning the CLIENT's failure to comply with any of these General and Special Terms of Sale and Leasing completely or properly shall under no circumstances give rise to any right on the part of the CLIENT, nor shall it modify the nature, scope or execution of the CLIENT's obligations in any way, regardless of the duration of the failure.

#### Article 7: Complaints

Complaints pertaining to the rendering of services must be presented in writing to the director of the COMPANY before the event closes to the public, so that the claims can be noted and taken into account. No complaints shall be considered valid and accepted after this date.

#### Article 8: Address for correspondence - Applicable law

The parties shall use their respective headquarters as their addresses for correspondence.

By explicit agreement between the parties, any contract arising out of a duly accepted order is subject to French law.

For the sake of convenience, an English translation of these General Conditions of Sale and Leasing has been provided. However, in the event of a legal dispute, only the French version shall be accepted.

The parties shall attempt to settle amicably and promptly any dispute that may arise between them with respect to the validity, interpretation, execution or termination of this contract. Any dispute that the parties have failed to settle in this way shall fall under the exclusive jurisdiction of the Paris courts.

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## II - SPECIAL CONDITIONS OF SALE AND LEASING

### Article 9: Definition of a stand

"Exhibition stands" refers to spaces on a single site separated by dividing walls of a certain height that prevent free movement between the spaces, the latter being accessible via aisles. These spaces are occupied by legally distinct company names or brands.

### Article 10: Work carried out on the SITE's distribution networks (electricity, water, compressed air) and facilities

For safety reasons, only persons appointed by the COMPANY are authorised to carry out operations on the SITE's electricity, water and compressed air networks. Similarly, only persons appointed by the COMPANY are authorised to carry out operations on the SITE's infrastructure (crawl spaces, gutters, roofing, outside areas, communications lines and cables etc.).

As such, the following are not authorised:

- > any drilling to attach machines or to stabilise or brace equipment on the flooring, paving, terraces or any other parts of the building;
- > any gluing or adhesion of materials to the flooring, paving or other parts of the building;
- > any work on or modification to any structures;

In the event of any failure to comply with these guidelines, the COMPANY reserves the right to cut off the supply of power, water and/or compressed air and/or to take down any unauthorised or non-compliant installations immediately, with the CLIENT being liable for all the costs and any harmful consequences arising to its installation, without recourse against the COMPANY.

#### 10.1: Electricity

Each power line may supply only one stand (fire safety standards).

The switch boxes and electricity cabinets are each fitted with a 300mA differential switch and fuses that are appropriate for the given amperage. In the event of a surge in current, the protective mechanisms cut the power. Switch boxes with outlets are fitted with a 30 mA circuit breaker. For safety reasons (protection of individuals), the outlets provided by the COMPANY are fitted with 30mA protection for a circuit with a maximum of 8 outlets. For more than 8 outlets, a second 30mA protection system must be installed.

Only personnel appointed by the COMPANY have the right to open the switch boxes and electricity cabinets, which, for safety reasons, must be accessible at all times to personnel appointed by the COMPANY while remaining off-limits to the public. The power supply is not guaranteed against mini-outages. It is specified that, in the event of a power outage, the CLIENT is not authorised by the COMPANY to use and/or resort to a generator unit.

#### 10.2: Water

A line may only be used to supply a single stand.

If wastewater contains sewage or grease, a sedimentation or grease-removal tank is required.

Any filling or emptying of pools or basins is only to be carried out by personnel who have been specifically appointed by the COMPANY for this purpose.

For safety reasons, a connection may only supply two machines spaced less than 3m apart. One line per machine is required for machines further than 3m apart. A drainpipe may only be connected up to a single piece of equipment. Any connection made directly by the CLIENT or an authorised third party must comply with regulations regarding connections to the drinking-water supply system, in particular with regard to anti-pollution arrangements (backflow preventers).

#### 10.3: Compressed air

The COMPANY provides compressed air inasmuch as the stand is located near a connection box. A line may only supply one single stand.

For safety reasons:

- > the compressed air lines must not be laid across the aisles.
- > a line can only supply two machines that are not more than 3m apart. One line per machine is required for machines further than 3m apart.
- > the lines must be fixed in such a way as to prevent any whipping action should they break.

Any connection set up directly by the CLIENT or an authorised third party must comply with current regulations, be maintained throughout the duration of the exhibition, and is the responsibility of the CLIENT, who shall bear all costs thereof.

#### 10.4: Slings

Rigging slings may only be set up by personnel appointed by the COMPANY; neither lifting nor hanging is included in the set-up.

Rigging slings are not allowed in some areas.

The CLIENT should refer to the exhibition guidelines with regard to the height and positioning of rigging slings.

#### 10.5: Electronic communications & Internet and networks

Only the COMPANY may run cables through the SITE's facilities. Similarly, only the COMPANY is authorised to attach satellite dishes to the buildings.

For optimum performance, one connection may not supply more than 4 devices. For more than four devices, an additional connection is required.

### Article 11: Floor loads

Admissible floor loads vary from area to area. The CLIENT should contact the exhibition organisers, who have all the necessary information.

### Article 12: Parking - Loading docks

Important: only the Paris expo Porte de Versailles, Paris Nord Villepinte and Paris Le Bourget sites have car parks on their premises.

Parking spaces at the Paris expo Porte de Versailles, Paris Le Bourget and Paris Nord Villepinte sites will be awarded on the basis of availability.

To facilitate stock management in the interest of everyone, it should be remembered that, once ordered, spaces may not be taken back or refunded.

With regard to parking spaces, it is expressly specified that the COMPANY only provides the right to a parking space and consequently declines any liability for theft or damage of any kind caused to parked vehicles, as well as for any personal injury or physical damage that might arise during parking.

The French Highway Code (Code de la Route) is applicable on the site premises. The maximum authorised speed is 20 km/hour.

At all sites, any parking, even for short periods, is prohibited outside the dedicated areas marked for this purpose. No stopping is permitted in the lanes reserved for fire engines and emergency vehicles.

In the period during which the exhibition is open to the public, no stopping or storage of any kind is permitted alongside the areas, in particular in the security perimeters marked out alongside the buildings.

For safety reasons, any illegally parked vehicle can be removed without notice by the COMPANY and moved to a reserved place. Removal and storage charges shall then be payable by the offending party before the vehicle may be recovered.

### Article 13: Internet access - Wireless network

#### 13.1: Internet access - WiFi service

The Client may access the WiFi service (hereafter referred to as "the Service") in accordance with the terms and conditions laid out in this document. The Client undertakes to use the Service in compliance with these requirements, and to abstain from sending or receiving any message, data, file, content or signal which is

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in breach of law and order, is unethical - particularly with regard to legislation on press infringements -, or contravenes Internet copyright law, contravenes laws on the protection of minors, professional secrets, private correspondence or private information on the Internet. In the event of these regulations being breached, the COMPANY reserves the right to disconnect the CLIENT immediately, without notice or compensation.

The COMPANY may not under any circumstances be held liable for any messages, data, files, contents or signals sent or received by the CLIENT while it is connected to the Service, or for the illicit nature of any sites or content that it visits, views or uploads, or more generally, for any damage that the CLIENT may suffer or cause as a result of its use of the Service. Consequently, the CLIENT guarantees the COMPANY against any direct or indirect tangible or intangible damage that it or its agents might cause or that third parties might claim due to enjoyment of Internet access. The CLIENT bears sole responsibility for the working condition of its end-point installation (cabling downstream from the terminal, computer configuration) and the configuration of its computer equipment so as to obtain a service in compliance with the purchase order.

The CLIENT declares that it is aware of the technical specifications and that it knows of the uncertainties with respect to response times, loading, viewing and other operations carried out on the Internet via the Service; the design of the network itself makes it impossible to know the recipient's data throughput rate, the paths via which data is sent, or details about available bandwidth.

The CLIENT also acknowledges that it has been informed of the risks associated with the security and confidentiality of data and content sent and received over the Internet. It assumes sole responsibility for ensuring that its data, content and applications are kept secure and confidential within the context of its use of the Service. Furthermore, any operations carried out via the Service using the username and password allocated to the CLIENT are deemed to have been carried out by the CLIENT.

The CLIENT shall take the necessary precautions in order to ensure that it is in compliance with current regulations regarding encryption and the secrecy of data exchanges. The CLIENT is solely responsible for implementing the necessary hardware and software-based solutions for protecting its IT system and content against any fraudulent access or computer viruses. The CLIENT recognises that under no circumstances may the COMPANY be held liable for any unauthorised access or computer viruses. The CLIENT is hereby informed that the Service may be disrupted by any pieces of equipment located nearby which generate electromagnetic interference.

In order to provide access to the WiFi service, the COMPANY uses an Electronic Communications Operator which is in compliance with article L.33-1 CPCE on electronic communications devices. As such, the Operator is required to retain all identification and login data in accordance with article 6 of law no. 2004-575 of 21 January 2004 and L.34-1 CPCE of the electronic communications devices code. In compliance with this law, the Operator, or the COMPANY acting on its behalf, is required to collect and retain all technical data as defined by article R.10-13 CPCE, without, however, saving the actual content of the communications in question.

In application of law no. 78-17 of 6 January 1978, the CLIENT is entitled to access, modify, delete or correct any personal data held about it or prevent it being sent to any third parties. The rights regarding this information apply to the COMPANY or to the Electronic Communications Operator which provides the Service. The CLIENT is required to inform all users of the WiFi service provided of the rights they enjoy with respect to any personal data about them.

The CLIENT undertakes to inform any employees, partners, clients, potential clients or visitors who may connect to the Internet using the Service with which the CLIENT is provided of this information and the limitations of use.

#### 13.2: Wireless network

No wireless network (WiFi, WiMax, Edge, etc.) may be set up at the site without the express prior approval of the COMPANY.

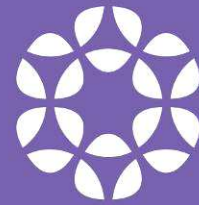
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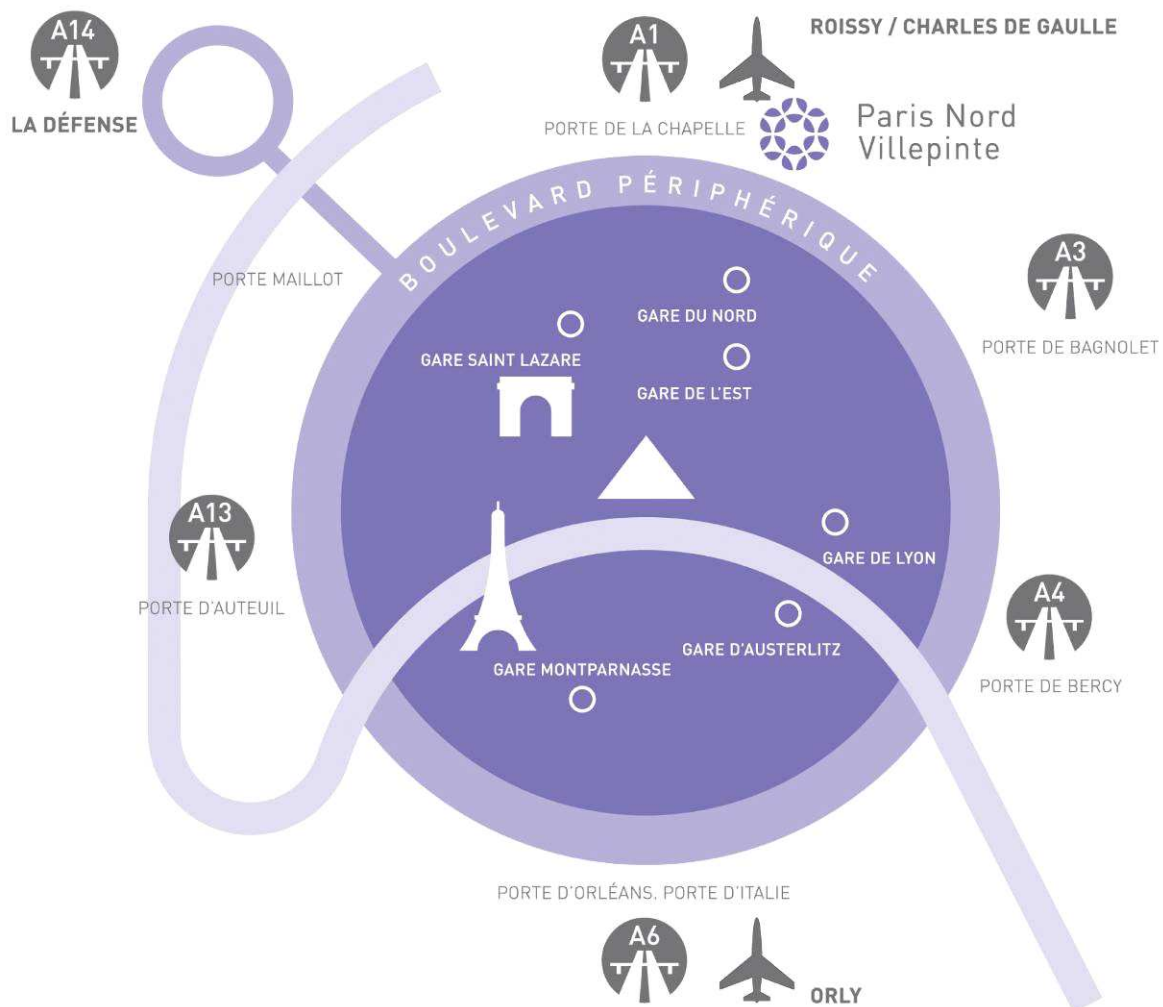
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